



FNFA
Financing your future.

First Nations Finance Authority
October 2, 2024



FNFA OPERATES UNDER ONE ACT...Plus Regulations

“First Nations Fiscal Management Act” – 2005 includes Financing Secured by Other Revenues

- Established to promote internal capacity development as well as low-rate loans
- Allows First Nations to leverage other/own source revenues **OR** by Property Tax (Local Revenues)
- There are 4 institutions that operate independent of one another



- 98% of FNFA loans fall under Other Revenues
- 634 First Nations across Canada share in Provincial and other revenues

FNFA What Is It?

FNFA is owned by its Members. First Nation communities who currently operate under the Indian Act can choose to become members.

- FNFA's Board is elected from active Chiefs & Councillors of the communities it represents.
- Board keeps interest rates low to benefit the Membership

FNFA parallels Provincial Treasury Departments, but exclusively for First Nation Governments in Canada

- 60% of First Nations in Canada have requested inclusion to FNFA's Act (363 First Nations; 10 Provinces and 1 Territory to date)
- Excellent reputation with our banking syndicate and our investors.

FNFA Board of Directors



Chief Warren Tabobondung
Chairperson
Wasuaksing First Nation, ON



Councillor Steven Johnston
Director
Mistawasis Nêhiyawak, SK



Chief Derek Epp
Deputy Chairperson
Tzeachten First Nation, BC



Councillor Ryan Littlejohn
Director
O'Chiese First Nation, AB



Councillor Patrick Courtois
Director
Première Nation des
Pekuakamiulnuatsh, QC



Councillor Veronica McGinnis
Director
Osoyoos Indian Band, BC

FNFA Board of Directors (cont'd)



Councillor Michael Paul
Director
Acadia First Nation, NS



Councillor William Kaysaywaysemat
Director
Kahkewistahaw, SK



Councillor Gayle Bedard
Director
Lax Kw'alaams, BC



Councillor Patrick Brennan
Director
Henvey Inlet First Nation, ON



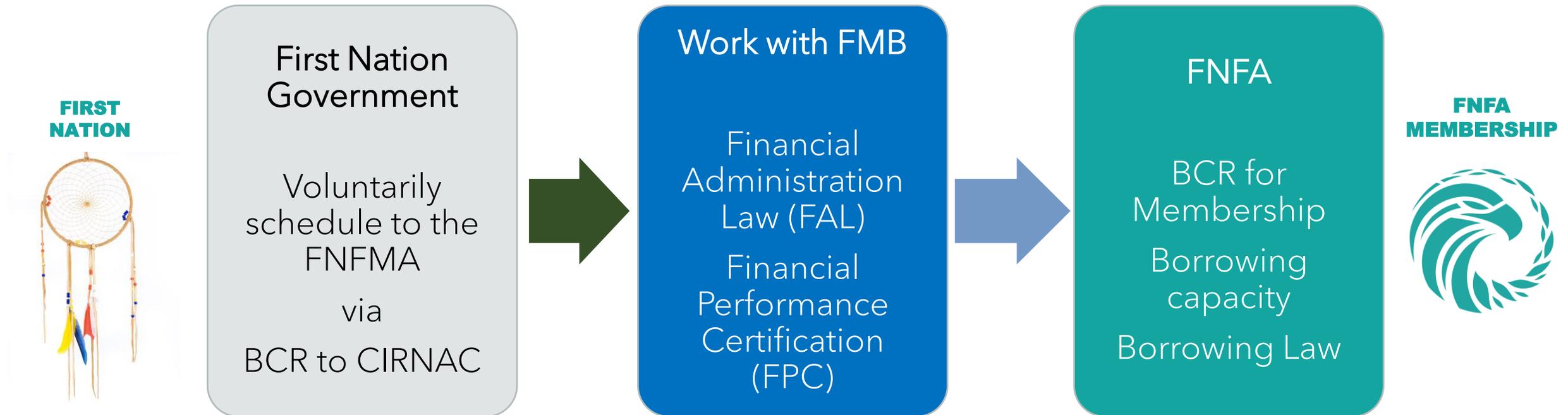
Councillor Dawn Styrant
Director
Leq'a:mel First Nation, BC

Kahkewistahaw First Nation, SK Chief Joseph Crowe Governance Centre

Kahkewistahaw First Nation opened their new administration building, Chief Joseph Crowe Governance Centre in May 2022.



Process to FNFA Membership



FNFA'S MANDATE

To provide First Nations with access to the same Capital Market opportunities that are available to other levels of government.

1. Short-term loans

- Today FNFA lends @ 5.50%* interest payments only (compared to bank prime @ 6.45%)

2. Long-term loans (repayment out to 30 years)

- FNFA has issued 11 debentures since 2014
- Last Debenture - 4.47% fixed for 10 years (issued June 2024)
- Expected next debenture rate is 4.50%*

3. Investment and capital advisory services

- High Interest Savings Account: 4.65%* - flexible (withdrawal any time)
- Locked-in: 4.05%* (one year) - other terms available



*current rates; subject to change with market conditions.

FNFA Investment Fund

High Interest Savings Account (HISA)	Locked in – 1 year	Locked in – 2 year	Locked in – 5 year
4.65%*	4.05%*	3.80%*	3.50%*

- The FNFA Investment Fund is available to all First Nation communities. Participation in FNFA Membership is not required to invest with FNFA.
- The investment fund is very flexible and suited for short, medium and long-term investments.
- New investment deposits or withdrawals can occur within 48 hours without any penalty or extra charges.
- This investment fund offers your community the flexibility to monitor the markets and take advantage of investment opportunities rather than being locked into a fixed rate term deposit.

*current rates; subject to change with market conditions.

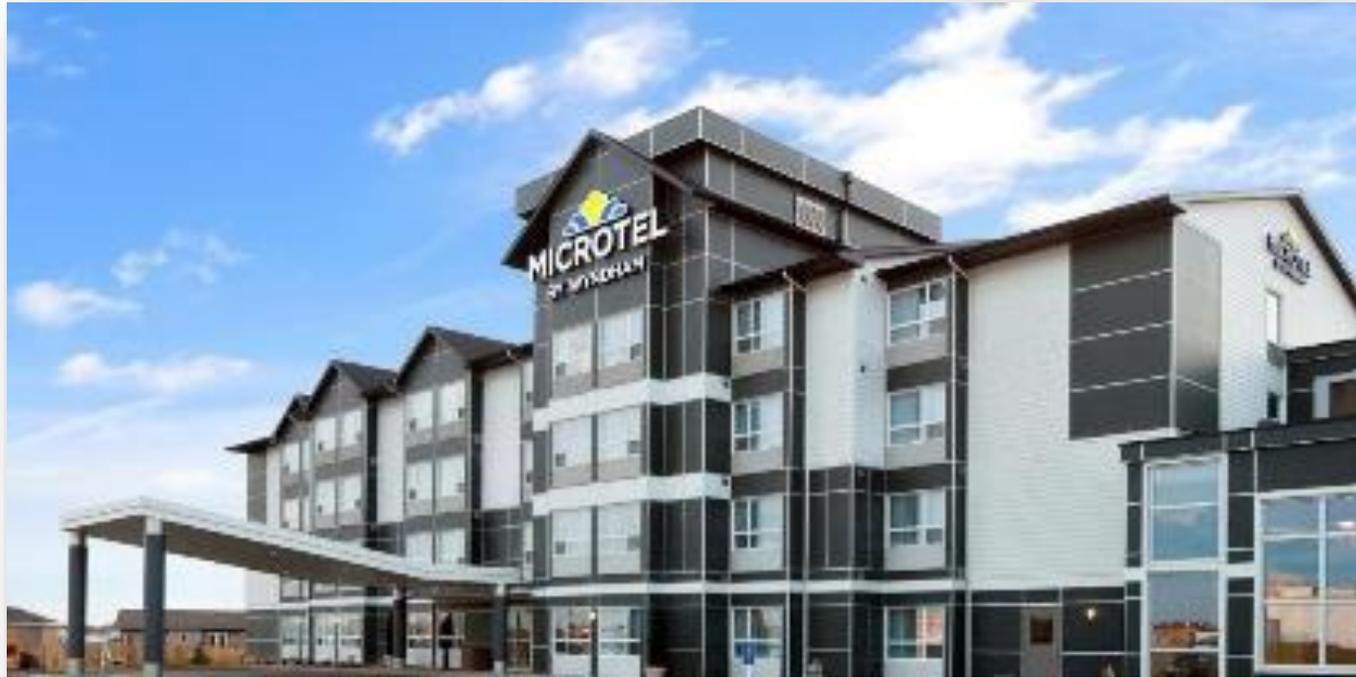
FNFA Member Projects



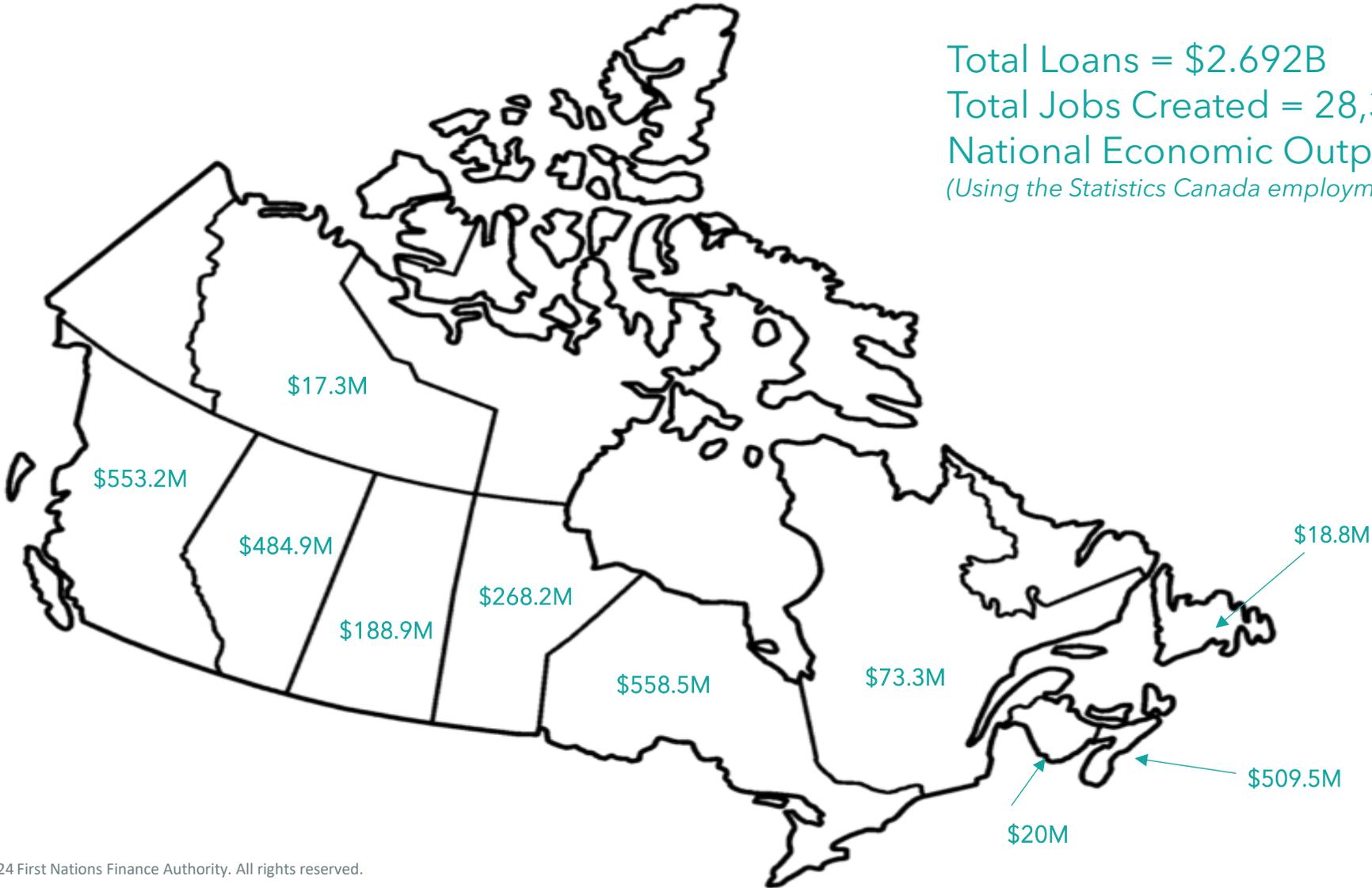
- \$2.692 Billion in loans to 93 First Nations since 2014
- Hundreds of new housing built and remediated
- 14 First Nations owned **“Green Energy”** projects
- Over 2260 acres of land purchased
- On-reserve schools, wellness centres, recreation centres, administration buildings, paved roads, building supply centre, hotels and grocery stores.

Long Plain First Nation, MB

Microtel Inn and Suites by Wyndham opened in 2019 by Long Plain First Nation in Portage La Prairie.



Total Loans \$2.692 Billion as of September 20, 2024



Total Loans = \$2.692B
Total Jobs Created = 28,392 National
National Economic Output = \$5.822B
(Using the Statistics Canada employment multiplier formula)

How can FNFA access capital?



Rating Action:

Moody's Rating for FNFA
Maintained at Aa3, Outlook
Stable

July 4, 2023



Research Update:

First Nations Finance Authority
Credit Rating raised to AA-
from A+

August 21, 2024



Rating Action:

DBRS Morningstar Assigns Issuer
Rating of AA (low), Stable Trend,
to First Nations Finance Authority

October 18, 2023

ESG and SDG: FNFA Financed Projects

The Sustainable Development Goals (SDG) were introduced by the United Nations in 2015.

In the finance world ESG (Environmental, Social and Governance) is the umbrella that these types of investments fit under.

FNFA's bonds fit entirely into these SDG and ESG categories as members' projects focus on communities (social), green energy projects financing (environmental) and administrative (governance).



Siksika Nation, AB - Chief Crowfoot School

Siksika Nation opened their new school, Chief Crowfoot School in September 2016.



Clearwater Deal – \$250M



A First Nation's Revenues Determine its Borrowing Capacity

The FNFA allows First Nations to support loans with their choice of revenue sources:

Other Revenues:

Royalties, Business revenues, Contract revenues, and Transfers from other levels of Government, IPP revenues.

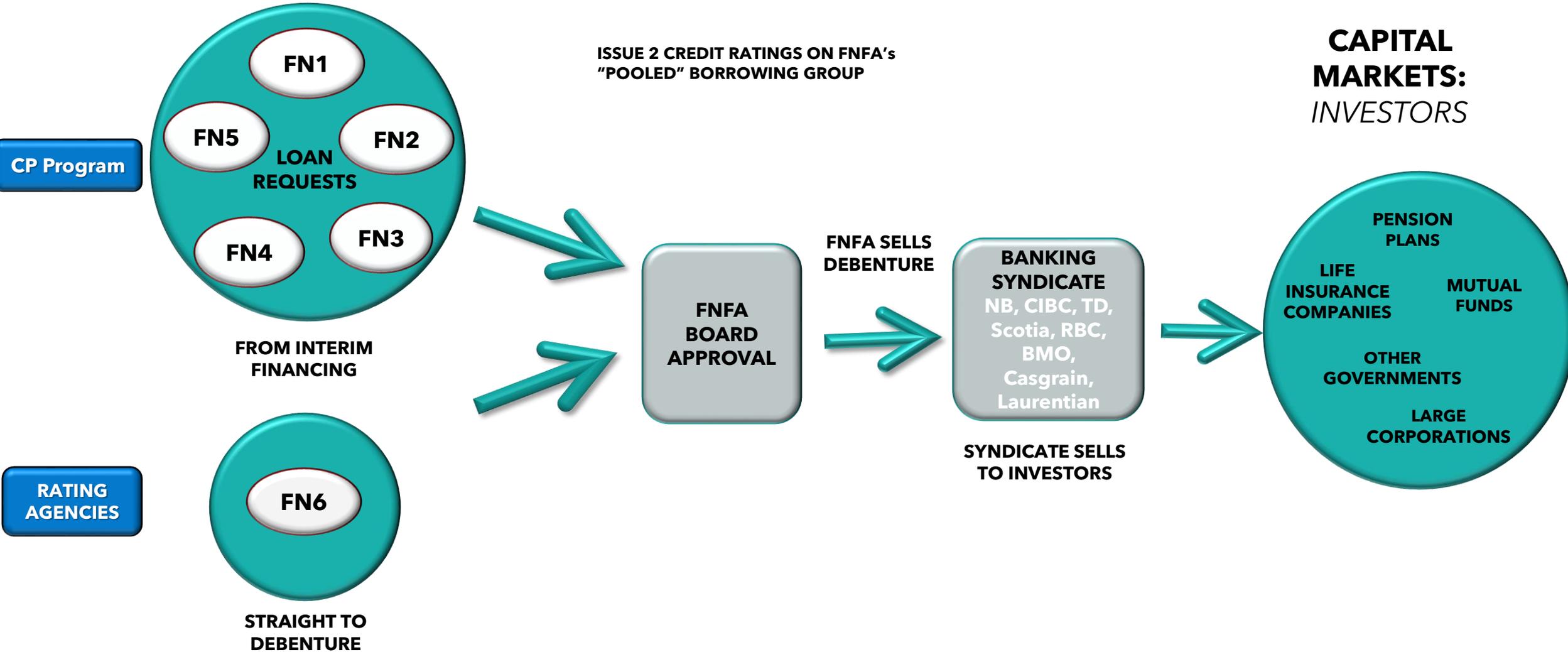
or

Property Tax Revenues:

First Nations work with the FNTC. Once completion of the FNTC process has occurred, then work with the FNFA.



Debenture Process



FNFA Podcast, "Let's Bond"



Season 2

E1: **Supporting Community Infrastructure**

E2: **Women in Finance:** Dawn Madahbee-Leach

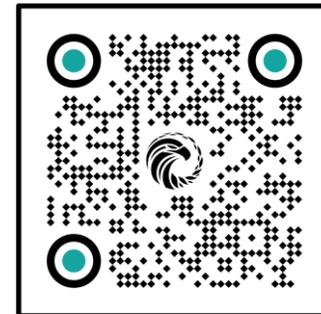
E3: **A Whale of a Story:** Closing in on the Clearwater Fisheries Deal

E4: **Exploring impediments and solutions using Sureties & Bonding**

E5: **What is a 'trust' and how can it benefit First Nations organizations or individuals?**

E6: **Collaboration avec de la Première Nation des Pekuakamiulnuatsh sur un projet énergétique**

Listen on your favourite podcast app or scan the QR Code:

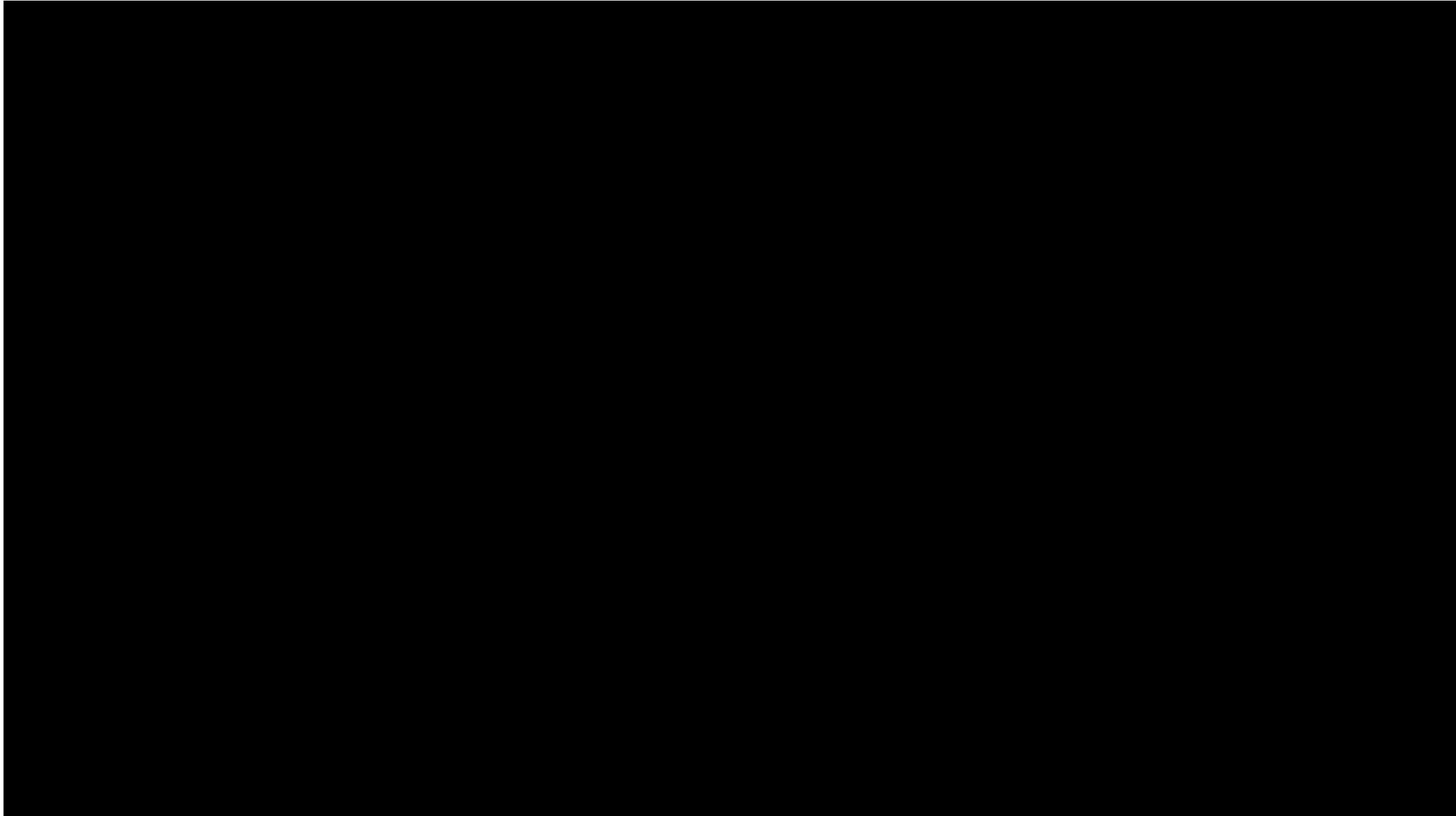


LISTEN NOW

FNFA – Initiatives & Updates

- 🌀 Monetization – Closing the Infrastructure Gap
- 🌀 Amendments to the FMA

What is Monetization?



New Legislative Amendments Bill C-45

The First Nations Fiscal Management ACT

- "FNFA strongly supports Bill C-45 as it brings significant, positive change for First Nations and Indigenous governments across Canada. For instance, **these FNFMA amendments will expand the definition of 'borrowing member' in anticipation of eligibility being extended to Indigenous governments and NPOs,** though other regulations will still be required. These important entities provide essential economic and social services to First Nations. FNFA looks forward to working with our sister institutions to support economic reconciliation and wealth management."

Ernie Daniels

President and CEO, First Nations Finance Authority

- With the amendments, Other Revenues will include First Nations Goods and Services Tax (FNGST)

Red Pheasant Cree Nation, SK Centex Gas Bar/Go Market Convenience

In May of 2021, Red Pheasant Cree Nation opened their Centex Gas Station and GO Market Convenience Store on their urban reserve in the City of North Battleford.



Williams Lake First Nation, BC Quigli Drive Administration Building

In the fall of 2021, Williams Lake First Nation completed construction of their new administration building. It is a modern, state-of-the-art facility that includes a public gathering space and major public art installations.



Contact Information – fnfa.ca



Ian Bear

Member Services Manager

Prairie Region

Ph: 306.229.2652

Email: ibear@fnfa.ca



#ClosingTheGap #StrongerTogether